



ADMISSIONS & SELECTION PROCESS

Prerequisites

Minimum three years of graduation in Science and Pharma discipline with Min. 50% (Gen) and 45% (Category).

Selection Process

Based on eligibility, the candidates will be shortlisted for a group discussion and personal interview on a rolling basis. Selected candidates will be made an offer of admission by the admission officer and will be given seven days to submit all the necessary documents along with the seat confirmation fee.

APPLY NOW

Phone : +91 7489902116, +91 7354880733

Email : info@moderninstitutes.in | Web : www.mbapm.moderninstitutes.in

PROGRAM FEE

PROGRAM Fee	: INR 2,00,000 Per Year
Application Fee	: INR 1,000 (One Time)
Registration & Seat Confirmation Fee	: INR 30,000 (Inclusive in Course Fee)

MODERN INSTITUTE OF PHARMACEUTICAL SCIENCES
(Sir Pratap Chandra Karia Research & Educational Society)

ACCOUNT DETAILS

Principal Modern Institute of Pharmaceutical Sciences

Punjab National Bank

A/c No. 4622000100004997

IFSC - PUNB0462200

Write Your Own SUCCESS STORY

MBA

Pharmaceutical Management



MODERN GROUP OF INSTITUTIONS, INDORE

Affiliated to RGPV, Bhopal, DAVV Indore and CBSE New Delhi, Approved by AICTE, PCI and NCTE



MODERN INSTITUTE OF
PHARMACEUTICAL SCIENCES, INDORE



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PROFESSIONAL SCIENCES, INDORE



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Why MBA PM from Modern Institute of Pharmaceutical Sciences?

- ▶▶ MIPS is promoted by Pharma Units Modern Laboratories and Nandani Laboratories, Pharma exporter to 14 countries- Promoted by Shri Arun Kharia and Dr. Anil Kharia
- ▶▶ B. Pharma program certified by National Board of Accreditation, highest Education quality certification from GOI Body and faculty have over 1000 publications and 13 Patents
- ▶▶ MBA (PM) approved by AICTE and affiliated to RGPV, Bhopal
- ▶▶ Premier and the first program in MP, **Starting Salary for the first year greater than fees for 2-year program**
- ▶▶ Best teaching Faculty with average 15 years experience
- ▶▶ Industrial Training, 100000 Company database **Prowess** for Research and Class exercises
- ▶▶ International Pharma Trade data research using the **APIFDF ANALYTICS AND CHEMXPRT DATABASE**
- ▶▶ In campus Equipments HPLC, Autocooler AEG, Fluidized Bed Processor
- ▶▶ Dossier-making for drug Registration, new markets, and International Marketing
- ▶▶ Placement Training in Pharma Competitive Intelligence, Patent & Data Analysis Using Power BI, Advance Excel and AI Tools
- ▶▶ Fully WiFi Campus, All Classrooms Air conditioned
- ▶▶ All subjects course material distributed to students
- ▶▶ Students placed in **MARQUEE PHARMA COMPANIES NOVO-NORDISK, ALEMBIC, FRESenius KABI, FISHER & PAYKEL, IPCA, MACLEODS, BIODERMA, THERMO FISHER** etc.

Courses in MBA PHARMACEUTICAL MANAGEMENT

SEMESTER 1

1. Principles of Management
2. Pharma Sector Business Environment
3. Principles and Concept of Accounting
4. Organizational Behaviour
5. Quantitative Techniques
6. Computer App for Managers
7. Marketing Management
8. Managerial Analysis and Case Methodology

SEMESTER 2

1. MKtg and Brand Management
2. Purchase and Inventory Management
3. Managerial Economics
4. Financial Management
5. Ph. Production and Ops Mgt
6. Research Methodology in Business
7. MIS
8. Managerial Personality Dev/ Communicative English Workshop

SEMESTER 3

1. Supply Chain Management
2. Strategic Management in Pharma.
3. Mgt of Innovation and Entrepreneurship
4. Business Data Analytics
5. Pharma sales Management
6. Drug Regulatory Affairs and IPR
7. Ee- Service Operations Management/ Services & Relationship Marketing
8. MRP-Minor

SEMESTER 4

1. Corp. Governance and Business Ethics- Seminar/Assignment
2. Legal Aspects of Business
3. Excel and PPT Skills
4. International Pharma Mgt
5. Ee- Project Plg And Control/ Integrated MM/ Total Quality Management
6. MRP_II

2022-24 Batch Placements



TANISHA SHARMA
PRODUCT EXECUTIVE



HATIM BLOCKWALA
AREA MANAGER



SNEHA THAKUR
EXPORT BUSINESS DEVELOPMENT



TANISH BADKUL
AREA SALES MANAGER



PRANJAL SHUKLA
KEY ACCOUNT MANAGER



NIKITA JAISWAL
PRODUCT EXECUTIVE



ROHIT SINGORIA
AREA SALES MANAGER



MANAS KATARE
PRODUCT EXECUTIVE

Key components of our beyond-classroom experience include:

- **Industry Internships:** Students gain hands-on experience in real-world operations, marketing, regulatory compliance, and supply chain management through internships with leading pharma companies & Modern/Nandani Labs.
- **Conferences and Seminars:** Participation in industry conferences, seminars, and workshops to network, learn from experts, and stay updated on industry trends.
- **Field Visits:** Visits to pharmaceutical manufacturing units, research institutes, and organizations like IIM for deeper industry insights.
- **Case Studies:** Learning from Indian Pharma Company case studies from Harvard Business School.
- **Networking Opportunities:** Engagement with professional associations and alumni network for mentorship, guidance, and job opportunities.
- **Thesis Projects & Publications:** Research-driven thesis projects with opportunities for publication.
- **Continuing Education Certifications:** Specialized certification courses to enhance industry-relevant skills in collaboration with UN Agency.
- **Incubation Centre :** Supported by GOI in College Premises for Self Employment opportunities.